### **Our Operating Area**

## **The Industry of Kyoto Prefecture**

In Kyoto Prefecture, the economy possesses various strengths that are embedded in Kyoto's unique added-value industrial structure, including high-tech industries developed by adding a new wisdom to the excellent techniques of traditional industries, as well as the tourism industry and the traditional industries built upon the city's 1,200 years of history and culture.

#### Top Nationally Ranked Product Categories of Kyoto Prefecture by Value of Shipments

Sector	Product category	Value of shipments
High-tech and research tools	Pollution measuring instruments	15.4 billion yen (54%)
	Spectral photometer	10.7 billion yen (47%)
	Other analysis equipment	45.8 billion yen (50%)
	Physical, chemical machinery and appliances	18.9 billion yen (20%)
	Medical X-ray equipment	20.5 billion yen (11%)
Traditional crafts	Ready-made kimono, obi	6.2 billion yen (37%)
	Chirimen textiles	2.9 billion yen (73%)
Food and beverages	Japanese confectionery	39.3 billion yen ( 7%)

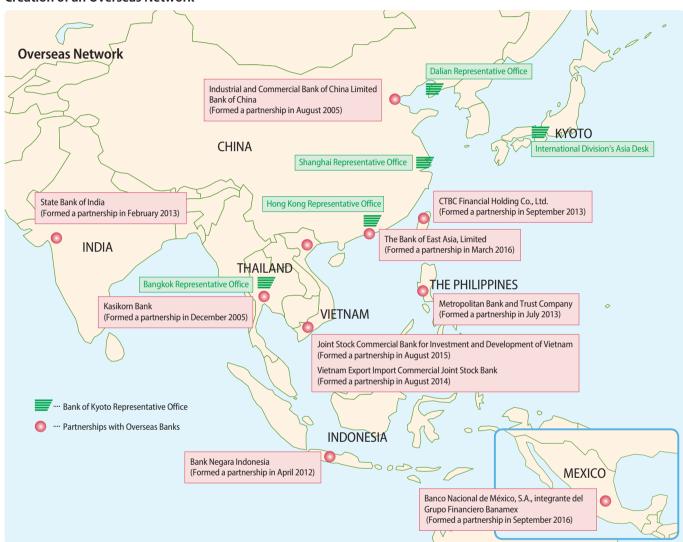
(Source)
METI: FY2014 industry statistics
(domestic market share in %)

### **Operating Area and Population within the Area** — Aiming to be a comprehensive and convenient regional bank — **Our Network** — The populations within areas in our operating area and their prefectural rankings (As of October 1, 2017) — Aichi Prefecture: 2 Overseas: 4 Representative Offices Kyoto Prefecture: 111 2.6 million people, 13th Tokyo Prefecture: 1 Shiga Prefecture: 14 Hyogo Prefecture: 8 1.4 million people, 26th 5.5 million people, 7<sup>th</sup> **Number of Branches** Osaka Prefecture: 31 8.8 million people 3 in Our Operating Area (As of March 31) Nara Prefecture: 7 ■Kyoto ■Osaka ■Shiga ■Nara ■Hyogo ■Other 1.3 million people, 30th Total population within our operating area, 19,7 million people 150 Percentage of total population of Japan: approximately 16% 100 November 2018: Nagahama Branch to Open (planned) 50 2014 2015 2016 2017

# **Support for Overseas Operations**

The Bank makes use of its overseas network to support customers who are engaged in conducting business operations globally.

#### **Creation of an Overseas Network**



#### Fiscal 2017 Loans to Overseas Subsidiaries of Japanese Companies

Stand-by L/Cs Total of 17 L/Cs executed			
For China	RMB denominated	13 L/Cs	
For China	USD denominated	1 L/C	
For China	JPY denominated	1 L/C	
For Taiwan	USD denominated	1 L/C	
For Thailand	THB denominated	1 L/C	

Cross-Border Loans Total of 24 loans executed		
For China	USD denominated	1 loan
For China	JPY denominated	1 Ioan
For Thailand	THB denominated	15 loans
For Hong Kong	USD denominated	3 loans
For U.S.	USD denominated	2 loans
For Malaysia	USD denominated	1 Ioan
For Vietnam	USD denominated	1 loan